



L. Birck Turnbull Senior Vice President

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Work Experience

Throughout his 25-year career at Thalhimer, Birck has added value and created wealth for his clients using the same entrepreneurial approach he applies to his own investments and development projects. Birck has been leasing, selling, developing and investing in commercial real estate for nearly three decades. He has a particularly deep understanding of office and medical office buildings, tax credit eligible properties, apartments, and investment properties. With comprehensive knowledge of Richmond's building inventory, Birck has been at the forefront of redevelopment trends in the flourishing districts of Scott's Addition, Shockoe Bottom, Monroe Ward, the Fan, Church Hill and VCU.

While at Thalhimer, Birck has received numerous 'Project of the Year' awards from local and regional associations. Development highlights have included historic tax credit apartment projects and the conversion of warehouses into breweries, restaurants, studios, and office space. Whether leasing, buying, selling or developing commercial real estate, Birck tackles complex transactions with financial acumen, market insight and a nose for profitable outcomes. Client services include buyer and seller agency, landlord and tenant representation, investment brokerage, and development consulting.

Professional Affiliations & Community Service

- Greater Richmond SCAN (Stop Child Abuse Now) | Advisory Board Member; Past Board Chairman
- Westminster Canterbury Richmond | Corporate Board Member
- Richmond Real Estate Group
- Greater Richmond Association for Commercial Real Estate (GRACRE) | Past Board Member
- Virginia Department for the Blind and Vision Impaired | 20 year volunteer at the Virginia Voice

Education

- University of Virginia, B.A., Economics
- University of North Carolina at Chapel Hill, MBA