

THANK YOU TO OUR VALUED CLIENTS FOR MAKING

OUR FIRM
#1 IN
THE COMMONWEALTH OF VIRGINIA

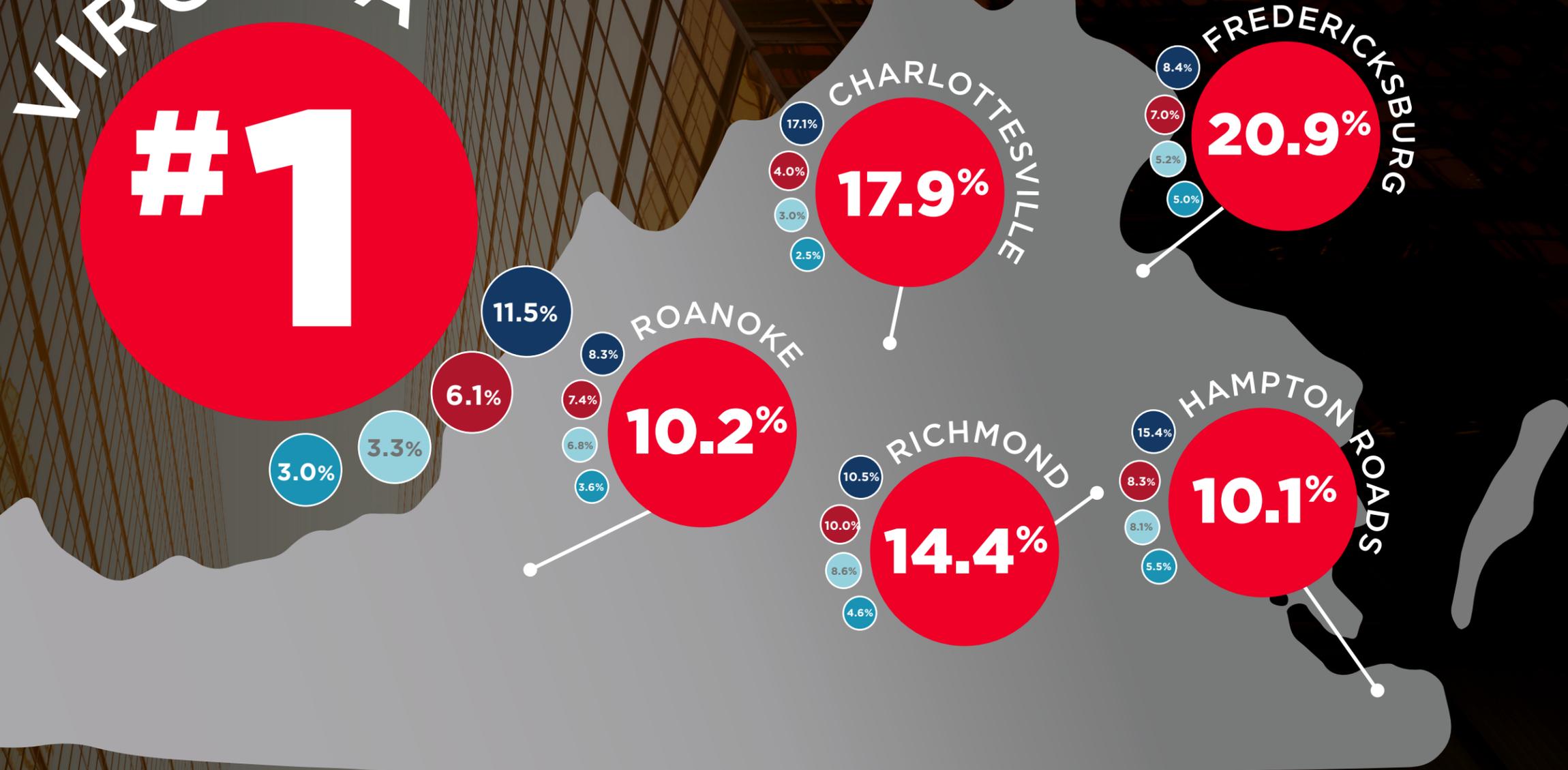
AS RANKED BY COSTAR!

VIRGINIA



#1 IN VIRGINIA - 13.2%
CUSHMAN & WAKEFIELD | THALHIMER

- #2 COLLIERS INTERNATIONAL | VIRGINIA - 11.5%
- #3 JLL - 6.1%
- #4 DIVARIS REAL ESTATE - 3.3%
- #5 HARVEY LINDSAY CRE - 3.0%



#1 IN ROANOKE - 10.2%
CUSHMAN & WAKEFIELD | THALHIMER

- #2 POE & CRONK - 8.3%
- #3 HALL ASSOCIATES - 7.4%
- #4 COLLIERS | VIRGINIA - 6.8%
- #5 NEWMARK - 3.6%

#1 IN CHARLOTTEVILLE - 17.9%
CUSHMAN & WAKEFIELD | THALHIMER

- #2 COLLIERS INTERNATIONAL | VIRGINIA - 17.1%
- #3 WOODARD PROPERTIES - 4.0%
- #4 DOWNER & ASSOCIATES - 3.0%
- #5 KW COMMERCIAL - 2.5%

#1 IN RICHMOND - 14.4%
CUSHMAN & WAKEFIELD | THALHIMER

- #2 COLLIERS INTERNATIONAL | VIRGINIA - 10.5%
- #3 JLL - 10.0%
- #4 PORTER REALTY COMPANY - 8.6%
- #5 COMMONWEALTH COMMERCIAL PARTNERS - 4.6%

#1 IN FREDERICKSBURG - 20.9%
CUSHMAN & WAKEFIELD | THALHIMER

- #2 COLDWELL BANKER COMMERCIAL - 7.8%
- #3 JLL - 7.0%
- #4 COLLIERS INTERNATIONAL | VIRGINIA - 5.2%
- #5 JOHNSON REALTY ADVISORS - 5.0%

#2 IN HAMPTON ROADS - 9.9%
CUSHMAN & WAKEFIELD | THALHIMER

- #1 COLLIERS INTERNATIONAL | VIRGINIA - 15.0%
- #3 HARVEY LINDSAY - 8.9%
- #4 DIVARIS REAL ESTATE - 8.1%
- #5 S.L NUSBAUM - 5.6%