



**Jeffrey A. Cooke, SIOR** Senior Vice President

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## Work Experience

Based in the Richmond, Virginia Corporate Headquarters of Cushman & Wakefield | Thalhimer, Jeff is a consistent market leader in central Virginia. Since joining the firm in 1987, Jeff has worked with a variety of public and private organizations and individuals. Transactions have included major acquisitions and dispositions of both owned and leased properties.

Notable transactions include the corporate headquarters relocation of Altria Group from New York City to Richmond, a land acquisition for a 1,600,000 sq. ft. Hewlett Packard facility, and the disposition of over 5,000,000 sq. ft. of office and industrial properties. Jeff has assisted many clients with the adaptive reuse and repositioning of office and industrial properties, including numerous award-winning projects.

## Clients Served

- Altria
- Wells Fargo
- Thalhimer Realty Partners
- CSX Corporation
- F.D. Stonewater
- Fountainhead Development
- WVS Companies
- Lynx Ventures

## Professional Affiliations & Community Service

- Graduate of the School of Business at Virginia Commonwealth University
- Member | Society of Industrial and Office Brokers, SIOR designation
- Member | Virginia Commonwealth University School of Business Real Estate Circle of Excellence
- Consistent Top Producer in the Thalhimer Organization

## References

- Richard Gregory, Lynx Ventures 804 868 6150
- Tom Papa, Fountainhead Development 804 402 0175
- Ward Nunnally, Altria 804 484 8340
- Jason Vickers-Smith, WVS Companies 703 887 5524