



CUSHMAN &  
WAKEFIELD

THALHIMER

THANK YOU TO OUR VALUED  
CLIENTS FOR MAKING

# OUR FIRM — #1 IN — THE COMMONWEALTH OF VIRGINIA

AS RANKED BY COSTAR!

## #1 IN VIRGINIA - 12.4%

CUSHMAN & WAKEFIELD | THALHIMER

- #2 COLLIERS INTERNATIONAL | VIRGINIA - 10.8%
- #3 JLL - 6.8%
- #4 DIVARIS REAL ESTATE - 3.4%
- #5 HARVEY LINDSAY CRE - 2.9%

VIRGINIA

#1

2.9%

3.4%

6.8%

10.8%

9.1%

8.1%

6.1%

3.3%

10.0%

ROANOKE

16.8%

3.8%

3.4%

2.3%

17.0%

16.8%

3.8%

3.4%

2.3%

CHARLOTTESVILLE

11.1%

10.7%

6.1%

4.4%

15.6%

RICHMOND

15.4%

7.9%

6.2%

5.6%

9.0%

HAMPTON ROADS

7.5%

6.6%

5.2%

5.0%

21.2%

FREDERICKSBURG

## #1 IN ROANOKE - 10.0%

CUSHMAN & WAKEFIELD | THALHIMER

- #2 POE & CRONK - 9.1%
- #3 HALL ASSOCIATES - 8.1%
- #4 COLLIERS | VIRGINIA - 6.1%
- #5 NEWMARK - 3.3%

## #1 IN CHARLOTTESVILLE - 17.0%

CUSHMAN & WAKEFIELD | THALHIMER

- #2 COLLIERS INTERNATIONAL | VIRGINIA - 16.8%
- #3 WOODARD PROPERTIES - 3.8%
- #4 DOWNER & ASSOCIATES - 3.4%
- #5 KW COMMERCIAL - 2.3%

## #1 IN RICHMOND - 15.6%

CUSHMAN & WAKEFIELD | THALHIMER

- #2 JLL - 11.1%
- #3 COLLIERS INTERNATIONAL | VIRGINIA - 10.7%
- #4 PORTER REALTY COMPANY - 6.1%
- #5 COMMONWEALTH COMMERCIAL PARTNERS - 4.4%

## #1 IN FREDERICKSBURG - 21.2%

CUSHMAN & WAKEFIELD | THALHIMER

- #2 COLDWELL BANKER COMMERCIAL - 7.5%
- #3 JLL - 6.6%
- #4 COLLIERS INTERNATIONAL | VIRGINIA - 5.2%
- #5 JOHNSON REALTY ADVISORS - 5.0%

## #2 IN HAMPTON ROADS - 9.0%

CUSHMAN & WAKEFIELD | THALHIMER

- #1 COLLIERS INTERNATIONAL | VIRGINIA - 15.4%
- #3 HARVEY LINDSAY - 7.9%
- #4 DIVARIS REAL ESTATE - 6.2%
- #5 S.L. NUSBAUM - 5.6%