

THANK YOU TO OUR VALUED CLIENTS

OUR FIRM #1 IN VIRGINIA

AS RANKED BY COSTAR



THALHIMER

#1 IN VIRGINIA - 12.2%
CUSHMAN & WAKEFIELD | THALHIMER

#2

COLLIERS INTERNATIONAL | VIRGINIA - 11.0%

#3

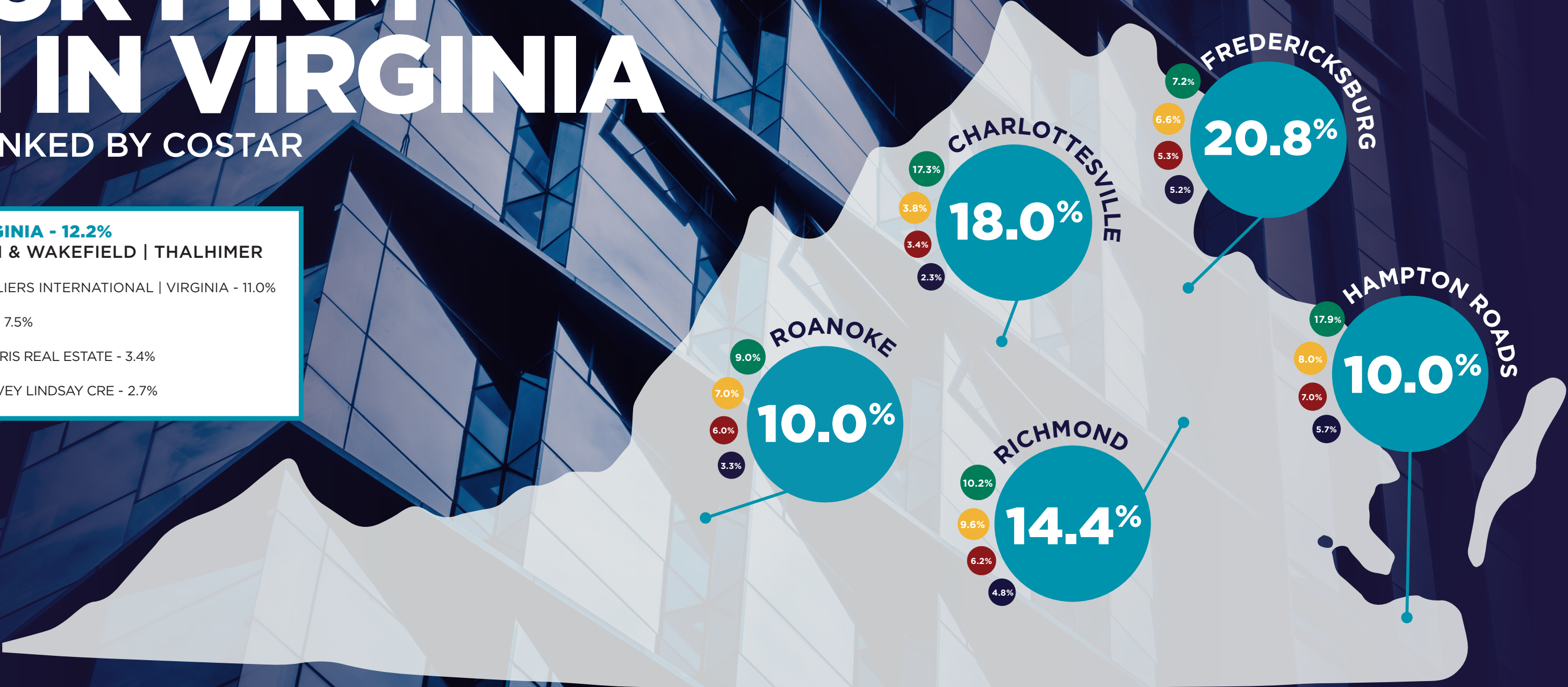
JLL - 7.5%

#4

DIVARIS REAL ESTATE - 3.4%

#5

HARVEY LINDSAY CRE - 2.7%



<div>#1 IN ROANOKE - 10.0% CUSHMAN & WAKEFIELD THALHIMER</div> <div><div>#2</div><div>POE & CRONK - 9.0%</div></div> <div><div>#3</div><div>HALL ASSOCIATES - 7.0%</div></div> <div><div>#4</div><div>COLLIERS VIRGINIA - 6.0%</div></div> <div><div>#5</div><div>NEWMARK - 3.3%</div></div>	<div>#1 IN CHAROLTTESVILLE - 18.0% CUSHMAN & WAKEFIELD THALHIMER</div> <div><div>#2</div><div>COLLIERS INTERNATIONAL VIRGINIA - 17.3%</div></div> <div><div>#3</div><div>WOODARD PROPERTIES - 3.8%</div></div> <div><div>#4</div><div>DOWNER & ASSOCIATES - 3.4%</div></div> <div><div>#5</div><div>KW COMMERCIAL - 2.3%</div></div>	<div>#1 IN RICHMOND - 14.4% CUSHMAN & WAKEFIELD THALHIMER</div> <div><div>#2</div><div>JLL - 10.2%</div></div> <div><div>#3</div><div>COLLIERS INTERNATIONAL VIRGINIA - 9.6%</div></div> <div><div>#4</div><div>PORTER REALTY COMPANY - 6.2%</div></div> <div><div>#5</div><div>COMMONWEALTH COMMERCIAL PARTNERS - 4.8%</div></div>	<div>#1 IN FREDERICKSBURG - 20.8% CUSHMAN & WAKEFIELD THALHIMER</div> <div><div>#2</div><div>COLDWELL BANKER COMMERCIAL - 7.2%</div></div> <div><div>#3</div><div>JLL - 6.6%</div></div> <div><div>#4</div><div>JOHNSON REALTY ADVISORS - 5.3%</div></div> <div><div>#5</div><div>COLLIERS INTERNATIONAL VIRGINIA - 5.2%</div></div>	<div>#2 IN HAMPTON ROADS - 10.0% CUSHMAN & WAKEFIELD THALHIMER</div> <div><div>#1</div><div>COLLIERS INTERNATIONAL VIRGINIA - 17.9%</div></div> <div><div>#3</div><div>HARVEY LINDSAY - 8.0%</div></div> <div><div>#4</div><div>DIVARIS REAL ESTATE - 7.0%</div></div> <div><div>#5</div><div>S.L NUSBAUM - 5.7%</div></div>
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Source: CoStar Group, Inc. Landlord Rep Company Report, Q3 2024 QTD, Richmond, Hampton Roads, Fredericksburg, Roanoke/Lynchburg, Charlottesville Brokerage firms