

For Immediate Release

## **Cushman & Wakefield | Thalhimer Announces Commercial Brokerage Promotions**

**RICHMOND, VIRGINIA, January 13, 2025** – Cushman & Wakefield | Thalhimer is pleased to announce the following promotions company-wide:

### **SENIOR VICE PRESIDENT:**

**Alicia Brown** has been promoted to Senior Vice President. Ms. Brown has been with Thalhimer since 2011 and is a member of Thalhimer's Retail Services Group in Richmond. Specializing in both landlord and tenant representation, she is particularly focused on landlord representation for various property types, including neighborhood retail centers, strip malls, free-standing buildings, land sales, and restaurants. In her role, Alicia also supports both national and local retail tenants with their site selection process and lease negotiations. Her expertise and deep knowledge of the Virginia market have been key in her continued success and her recent promotion.

**Bo McKown** has been promoted to Senior Vice President. Mr. McKown is a member of Cushman & Wakefield | Thalhimer's Capital Markets Group in Thalhimer's Richmond office and has nine years of Capital Markets experience across the Southeast and Mid-Atlantic regions. During his career, Mr. McKown has been involved in over \$2 billion of transactions including investment sales, equity recapitalizations, and debt placement across all property types. His main specialty is investment sales for income-producing industrial, flex, and office assets throughout the region.

**Annie O'Connor** has been promoted to senior vice president. Ms. O'Connor specializes in tenant and landlord representation in the retail sector. She joined the Thalhimer Retail Group in Richmond in 2017. Ms. O'Connor currently represents local and national tenants and landlords in the Virginia markets. Her extensive market knowledge and long-standing relationships have enabled her to provide outstanding results for clients.

### **SENIOR ASSOCIATE:**

**Craig Douglas** has been promoted to senior associate. Mr. Douglas has been a member of Thalhimer's Richmond Brokerage Team since 2021 specializing in Industrial leasing and sales in the Richmond Metropolitan Area. He has successfully represented both landlords and tenants throughout the region with his knowledge and passion to please his clients.

**For Further Information Contact:**

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**Clay Willis** has been promoted to senior associate. Mr. Willis focuses on retail leasing and sales in Hampton Roads and throughout Southeastern Virginia. He works closely with both landlords and tenants to provide unique real estate solutions for any requirement.

#### **About Cushman & Wakefield | Thalhimer**

Thalhimer was founded in 1913 and currently has offices in Richmond, Newport News, Virginia Beach, Fredericksburg, Roanoke, Charlottesville, and Lynchburg, Virginia. The company has nearly 100 broker professionals and employs more than 450 associates. Thalhimer represents, on behalf of its clients, a property portfolio of 54 million leasable square feet, management of more than 27 million square feet of commercial property, and 10,000 multifamily units. In 2023, Thalhimer completed over 1,800 transactions with a transactional volume of more than \$1.7 billion. Thalhimer is the region's leading provider of comprehensive commercial real estate services, including corporate services, investment sales, tenant representation, project management, asset management, and the sale and leasing of office, industrial and retail properties. To learn more, visit [www.thalhimer.com](http://www.thalhimer.com).

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#### **About Cushman & Wakefield**

Cushman & Wakefield (NYSE: CWK) is a leading global commercial real estate services firm for property owners and occupiers with approximately 52,000 employees in nearly 400 offices and 60 countries. In 2023, the firm reported revenue of \$9.5 billion across its core services of property, facilities and project management, leasing, capital markets, and valuation and other services. It also receives numerous industry and business accolades for its award-winning culture and commitment to Diversity, Equity and Inclusion (DEI), sustainability and more. For additional information, visit [www.cushmanwakefield.com](http://www.cushmanwakefield.com).

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