



Clay Willis, Senior Associate

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Work Experience

Clay works as an associate for the Cushman & Wakefield | Thalhimer Retail Group. He focuses on retail leasing and sales in Hampton Roads, out of the Virginia Beach office.

Before he began his career at Thalhimer, Clay attended Wake Forest University where he graduated with a degree in Political Science and International Relations. He has over five years of experience in the customer service industry, and now utilizes these skills growing and assisting Thalhimer clients in the Hampton Roads region. Clay has worked on a portfolio of over 1.5 MSF of retail product and continues to service both tenants and owners.

Clients Served

- H & R Block
- LNR Partners
- WingZone
- Pep Boys
- Sea Love
- PREIT
- T-Mobile
- McLeskey & Associates
- Armada Hoffer
- Madison Marquette
- Jaffe, Caplan & Felder
- CNU Real Estate Foundation
- First Citizens Bank
- The Overton Group
- Truist Bank
- Kiddie Academy
- People's Bank

Key Assignments

- Hanbury Village | 100,000 SF Harris Teeter anchored center, Chesapeake, VA
- Coliseum Corner | 50,000 SF community shopping center, Hampton, VA
- Green Tree Marketplace | 57,000 SF Walmart anchored center, Chesapeake, VA
- Patrick Henry Mall | 560,000 SF super regional mall, Newport News, VA
- CNU Real Estate Foundation | three retail properties encompassing over 130,000SF, Newport News, VA