

**Wyatt Poats** Senior Associate

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**PROFESSIONAL EXPERIENCE**

Wyatt Poats joined Cushman & Wakefield | Thalhimer in 2018 as a sales and leasing associate focusing on retail and industrial services. Mr. Poats covers territory in Western and Southside Virginia. He has worked with a wide array of national, regional, and local users in his career. Mr. Poats is active with both landlord and tenant representation, as well as working with both buyers and sellers, and in site selection. He was previously with Lanier Parking Solutions in Richmond, VA. He later led the City of Roanoke municipal parking operations as general manager with Lanier Parking Solutions.

**Clients Served**

- |                             |                                  |                         |                                    |
|-----------------------------|----------------------------------|-------------------------|------------------------------------|
| • Crow Holdings             | • Manpower                       | • Bixmor Property Group | • Rebkee                           |
| • Shipley Do-Nuts           | • Jersey Mike's Subs             | • The Daniel Group      | • HCA-Montgomery Regional Hospital |
| • Essential Growth Partners | • Midtown Redevelopment Partners | • Crumbl Cookies        | • Humana MarketPOINT               |

**Professional Affiliations & Community Service**

- International Council of Shopping Centers (ICSC) | Member
- Past Corporate Board Chair | YMCA of Virginia's Blue Ridge | 2017 - 2024
- Past Board Chair | YMCA Express at Gainsboro | 2013 - 2023
- Life Ring Foundation | Planning Committee & Volunteer | 2023 - Present

**Education**

- University of South Carolina | Bachelor of Arts in History, Minor in Economics, 2007