



Virgil G. Nelson, CCIM Senior Vice President | Managing Broker

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Work Experience

Virgil G. Nelson is a fundamental part of the Fredericksburg area commercial real estate market and has been for over thirty years. He has an exceptional knowledge of the region and is consistently aware of events and transactions which take place in the market.

Virgil is the top commercial broker for the Fredericksburg Thalhimer office which is the largest full-service commercial brokerage company in the Fredericksburg region. Specializing in industrial, office, retail sales and leasing, Virgil has successfully closed in excess of \$500 million of commercial real estate in the last 10 years. He currently manages numerous properties and routinely has several dozen area listings for sale and lease.

Professional Affiliations & Community Service

- Waverly Office Complex Association
- Salem Professional Center Association
- Fredericksburg II Warehouse Association
- The Columbus Club
- The Fredericksburg Regional Chamber of Commerce

Education

- Virginia Tech College of Business, BA Accounting, 1982
- Virginia Real Estate License, January 1985
- Germanna Community College, Certificate in Real Estate Studies, 1988
- Virginia Real Estate Broker license, 1993
- Certified Commercial Institute (CCIM) Designation, 1997