THANK YOU TO OUR VALUED CLIENTS

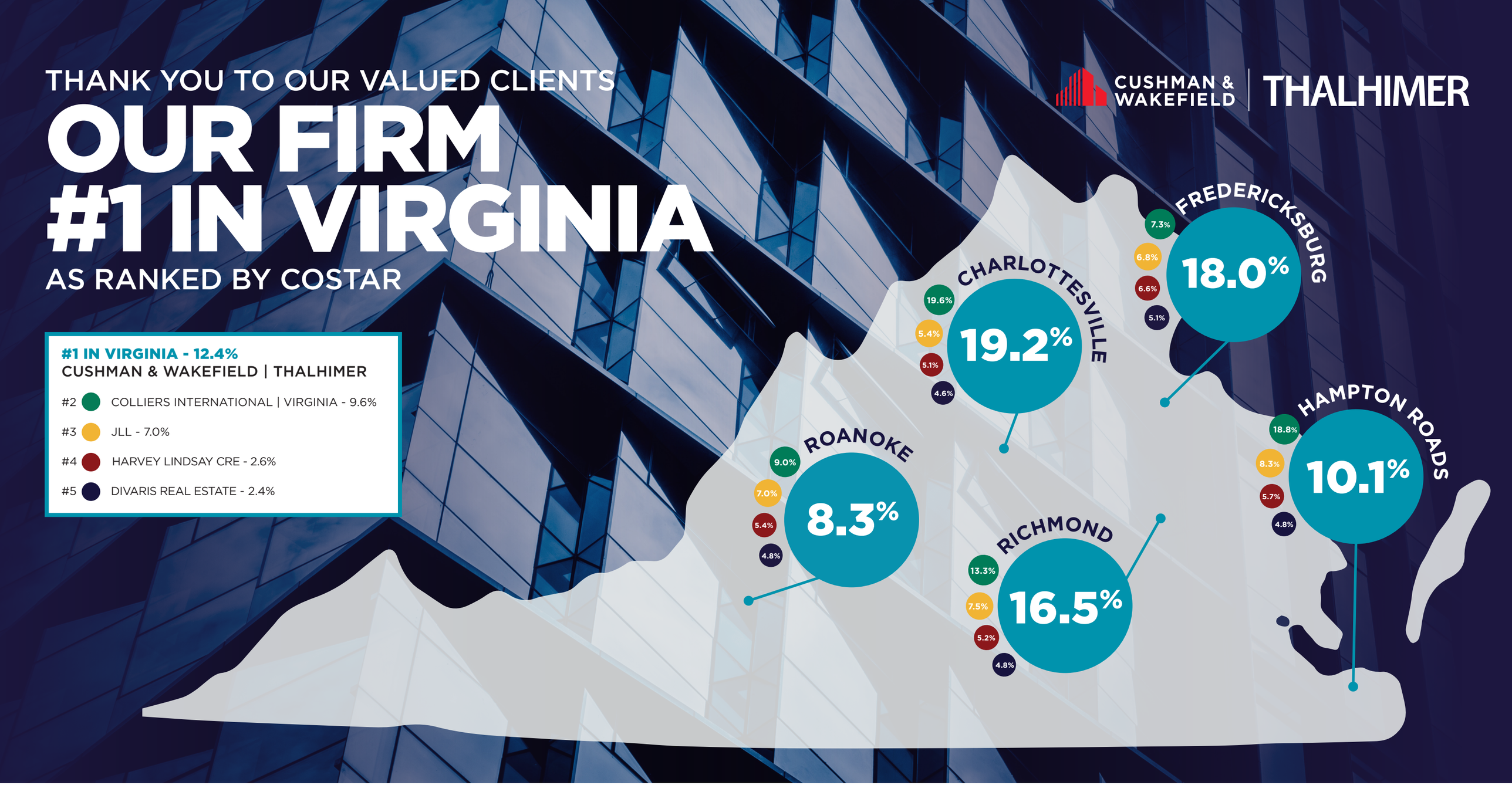
OUR FIRM #1 IN VIRGINIA

AS RANKED BY COSTAR

CUSHMAN & WAKEFIELD | THALHIMER

#1 IN VIRGINIA - 12.4%
CUSHMAN & WAKEFIELD | THALHIMER

- #2 COLLIERS INTERNATIONAL | VIRGINIA - 9.6%
- #3 JLL - 7.0%
- #4 HARVEY LINDSAY CRE - 2.6%
- #5 DIVARIS REAL ESTATE - 2.4%



#2 IN ROANOKE - 8.3%
CUSHMAN & WAKEFIELD | THALHIMER

- #1 POE & CRONK - 9.0%
- #3 HALL ASSOCIATES - 7.0%
- #4 COLLIERS | VIRGINIA - 5.4%
- #5 COLDWELL BANKER - 4.8%

#2 IN CHARLOTTESVILLE - 19.2%
CUSHMAN & WAKEFIELD | THALHIMER

- #1 COLLIERS | VIRGINIA - 19.6%
- #3 FEDERAL REALTY INVESTMENT TRUST - 5.4%
- #4 REAL ESTATE III COMMERCIAL - 5.1%
- #5 SEMINOLE TRAIL MANAGEMENT, LLC - 4.6%

#1 IN RICHMOND - 16.5%
CUSHMAN & WAKEFIELD | THALHIMER

- #2 JLL - 13.3%
- #3 COLLIERS | VIRGINIA - 7.5%
- #4 PORTER REALTY COMPANY - 5.2%
- #5 COMMONWEALTH COMMERCIAL PARTNERS - 4.8%

#1 IN FREDERICKSBURG - 18.0%
CUSHMAN & WAKEFIELD | THALHIMER

- #2 JLL - 7.3%
- #3 COLLIERS | VIRGINIA - 6.8%
- #4 COLDWELL BANKER COMMERCIAL ELITE - 6.6%
- #5 JOHNSON REALTY ADVISORS, INC. - 5.1%

#2 IN HAMPTON ROADS - 10.1%
CUSHMAN & WAKEFIELD | THALHIMER

- #1 COLLIERS | VIRGINIA - 18.8%
- #3 HARVEY LINDSAY - 8.3%
- #4 S.L NUSBAUM - 5.7%
- #5 DIVARIS REAL ESTATE - 4.8%

Source: CoStar Group, Inc. Landlord Rep Company Report, Q3 2025 QTD, Richmond, Hampton Roads, Fredericksburg, Roanoke/Lynchburg, Charlottesville Brokerage firms