

**Drew Harbrecht**, Senior Vice President - Multifamily

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**Work Experience**

Drew Harbrecht joined Cushman & Wakefield | Thalhimer in 2023 as Senior Vice President of Multifamily, bringing more than two decades of experience in property management, operations, and growth strategy. At Thalhimer Multifamily, he leads innovation across the portfolio by aligning expense optimization, new development strategy, and placemaking with a strong focus on enriching both team member and resident experiences.

Before Thalhimer, Drew was Senior Director with Greystar, responsible for nearly 10,000 units spanning Central Virginia and the DMV corridor. His earlier work with Kettler focused on expanding development and operational platforms across the eastern seaboard, providing him with deep experience in guiding multifamily growth through evolving markets.

Drew is an active member of the Urban Land Institute (ULI) and holds multiple accreditations with the Institute of Real Estate Management (IREM) and the National Apartment Association (NAA). He also serves the community through activities with St. Jude, the ASPCA, and various conservation organizations. He earned a B.A. in Management and Marketing from Radford University.

**Clients Served**

- JP Morgan
- Prudential
- Clarion
- Carmel
- LOWE
- Commonwealth
- Bristol
- Greystar

**Key Assignments**

- The Guild | Charleston SC
- Scotts Collection | Richmond VA
- The Highlands | Arlington VA
- Gantry | Washington DC

**Professional Affiliations & Community Service**

- Institute of Real Estate Management | Member
- Maymont Foundation | Member
- National Apartment Association | Member
- Lewis Ginter Botanical Garden | Member
- Urban Land Institute | Member
- Science Museum of Virginia | Member

### Awards & Accolades

- Certified Property Manager (CPM) | IREM
- Accredited Residential Manager (ARM) | IREM
- Accredited Commercial Manager (AcoM) | IREM
- 2021 DC Rising Star of Real Estate | DC LIVE
- Property Manager of the Year | Kettler

### Education

- Radford University | BBA Management and Marketing