



**Karla Knight** First Vice President

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## Work Experience

Karla Knight is a First Vice President, specializing in Office Tenant Representation and Corporate Services. On the Tenant Advisory Team, Karla helps clients devise and implement long-term strategies designed to reduce costs and optimize the efficiency of their overall real estate footprint. In this capacity, she has assisted local, national, and international corporations execute leases, renewals, relocations, and consolidations. In the business since 2013, averaging 80 transactions annually including both leases and sales. Karla is fast paced, client focused, attentive to detail, and has a very strong marketing background. Prior to joining Thalhimer, Karla was a part of the Cushman & Wakefield Denver team.

## Key Assignments | Leases

- Hilb Group | 150+ Locations
- Truist Bank | Various Locations
- Yount, Hyde, Barbour | Various Locations
- Burke & Herbert | Various Locations
- Marathon Health | Various Locations
- Edward Jones | Various Locations
- Allen, Allen, Allen & Allen | Various Locations
- Thermo Fisher Scientific | 250,887 SF, 71,029 SF
- CoStar Group | 51,471 SF
- Richmond National Group | 46,742 SF
- TForce Freight | 28,745 SF
- Simplisafe | 24,069 SF, 16,015 SF
- Apogem Capital | 22,970 SF, 9,800 SF
- CapTech Ventures | 21,358 SF
- Midkiff, Muncie & Ross | 18,660 SF
- United Way | 16,711 SF
- Ernst & Young | 15,779 SF
- Mercer | 14,330 SF
- UZURV | 14,000 SF
- HKS | 13,686 SF
- KPMG | 13,383 SF, 12,201 SF
- Kaufman & Canoles | 12,138 SF
- UBS | 11,871 SF
- Jefferies | 11,104 SF
- RSM | 8,813 SF
- TQL | 8,781 SF
- PlanRVA | 8,610 SF
- IQVIA | 8,221 SF
- APEX | 8,080 SF
- Maxim Healthcare | 8,372 SF
- Rockefeller | 7,527 SF
- Sandstone Care | 7,459 SF
- MG Law | 7,127 SF
- Compass | 6,728 SF
- Draper Aden | 6,200 SF
- Rashkind Saunders | 4,789 SF
- CoLab | 4,627 SF
- Suncrest Hospice | 4,603 SF
- Greater Richmond Partnership | 4,333 SF
- World Pediatric Project | 4,228 SF
- Workshop Digital | 4,202 SF
- Make A Wish | 4,200 SF
- Ramey Kemp | 4,104 SF
- Friedman Framme Thrush | 4,019 SF
- Two Rivers Law Group | 3,551 SF
- Wealthcare Capital Management | 2,842 SF
- Robson Lenhart | 1,923 SF

### **Key Assignments | Sales**

- Truist Bank | 117,445 SF | \$20,000,000
- Truist Bank | 58,900 SF | \$5,250,000
- Truist Bank | Various Locations
- C&F Bank | Various Locations
- Taghavi Immigration Law | 4,182 SF | \$789,000

### **Professional Affiliations & Community Service**

- Commercial Real Estate For Women (CREW) | Co-Chair Communications Committee, Member of Programs Committee
- Thalhimer Gives | Volunteer
- DAR Member

### **Awards & Accolades**

- GRACRE - Real Estate Award, 2025, Office - Large Scale
- GRACRE - Real Estate Award, 2025, Office Lease Transaction
- GRACRE - Real Estate Award, 2025, Office - Small Scale
- CREW – Impact Award, 2024, Collaboration of the Year
- CoStar – Impact Award, 2023, Lease of the Year
- Cushman & Wakefield | Thalhimer – 2023 Brokerage Rising Star
- GRACRE – Real Estate Award, 2021, New Office Project

### **Education**

- Bachelor of Fine Arts, concentration in graphic design, James Madison University