



Alicia Brown Senior Vice President

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Work Experience

Alicia is a Senior Vice President in the Retail Department, specializing in both Landlord and Tenant representation. She specializes in Landlord representation for neighborhood retail centers, strip retail centers, free-standing buildings, land sales and restaurants. Alicia provides her landlords with preleasing services for new and redevelopment projects as well as market knowledge for value-add properties. She also assists national and local retailers with their site selection and lease negotiations. Prior to joining Thalhimer in 2011, Alicia worked in the insurance industry for over ten years.

Clients Served

- American Family Care
- CVS Pharmacy
- European Wax Center
- Papa John's
- Popeye's
- 5.11 Tactical
- Ulta
- Continental Realty Corp
- Skechers
- Whitley's Peanut Factory
- Jersey Mike's
- Massage Luxe
- Qdoba
- Panda Express
- Cava Mezze
- The Joint Chiropractic
- Carytown Tobacco
- Crumbl Cookie
- Jersey Mike's
- Armada Hoffer
- The Weinstein Companies
- Playa Bowls
- Bond Street Capital Companies
- Pratt Street Capital
- Rebkee
- Excess Properties
- The Peterson Companies
- Shopcore

Key Assignments | Leases & Sales

- Publix Supermarkets | 49,000 SF | Ground Lease
- Conn's Appliances | 40,000 SF | Lease
- Roses Express | 36,903 SF | Lease
- YouFit Health Clubs | 20,000 SF | Lease
- Allianz | 15,390 SF | Lease
- AT & T | 13 Retail Locations | Lease
- 7 Eleven | 340 Lee Highway | Sale
- Jersey Mike's | 3 Retail Locations | Lease
- Marshall's | 22,000 SF | Lease
- Popeye's | 3 Free Standing Units | Sale/Ground Lease
- 4101 Dominion Blvd | 2.46 acres | Sale
- 1903-1911 W Main Street | 1.32 acres | Sale
- Skechers | 2 Retail Locations | Lease
- American Family Care | 3 Retail Locations | Lease
- Panda Express | 11 Retail Locations | Sale
- Academy Sports | 58,075 SF | Lease
- European Wax Center | 3 Retail Locations | Lease
- Ulta | 2 Retail Locations | Lease

References

- Pratt Street Capital | David Reischer | 500 E. Pratt Street, Suite 500, Baltimore MD 21202
- Armada Hoffer | Jana Svobodova | 222 Central Park Ave #2100, Virginia Beach, VA 23462
- The Peterson Companies | Kimli Cross | 12500 Fair Lakes Circle, Suite 400, Fairfax, VA 22033
- Weinstein Properties | Ivan Jecklin | 3951 Stillman Parkway | Glen Allen, VA 23060

Professional Affiliations & Community Service

- International Council of Shopping Centers | Member
- ICSC VA Next Generation
- Urban Land Institute (ULI) | Member

Education

- Virginia Commonwealth University | Bachelors of Science, 2005