



Barry Ward, SIOR First Vice President, Managing Broker

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Work Experience

Barry L. Ward, Jr., Managing Broker leads the Roanoke Office Brokerage Group at Thalhimer, focusing on both Tenant and Landlord representation. Barry began his commercial real estate career over 30 years ago within the Roanoke Valley. His experience allows him to annualize current and future needs and match identified needs with up to the moment market knowledge, creating a clear advantage for his clients.

His group keeps an Active Prospect list updated, helping to provide Stakeholders with unmatched exposure in the marketplace. His goal is to deliver the right real estate solution by providing the highest level of service to his clients.

A third-generation real estate agent, Barry is a graduate of the University of Richmond with a Bachelor of Arts degree. Barry lives in Roanoke, Virginia with his wife Susan and they have three grown children.

Clients Served

- Truist Bank
- Black Dog Properties
- Brauvin Real Estate
- Time Equities
- Benefits Group
- MHM Investments
- Nassimi Realty
- Innovative Insurance
- Bank of the James
- Bank of America
- Valley Wealth Group
- WM Jordan
- Commonwealth Commercial Partners

Professional Affiliations & Community Service

- SIOR | Member
- Leadership Roanoke Valley | Participant

Education

- University of Richmond, Bachelor of Arts