



Michael Mayhew Senior Vice President

11100 W. Broad Street | Glen Allen, VA 23060
Direct 804 599 7278
michael.mayhew@thalhimer.com | thalhimer.com

Work Experience

Michael is a Senior Vice President with Thalhimer's Commercial Brokerage Group, specializing in industrial sales and leasing throughout the Richmond MSA. He advises private owners, institutional investors, tenants, and owner-users on acquisitions, dispositions, site selection, and leasing.

He has completed more than \$100 million in transaction volume, primarily representing middle-market industrial assets under 100,000 square feet, and is known for his practical, execution-focused approach.

Michael has also advised on industrial development, playing a key role in the planning and delivery of the I-64 Industrial Park in Oilville, Virginia—an owner-user focused industrial outdoor storage (IOS) development. His involvement included land entitlement, site development, and the sale of finished lots to end users.

Prior to joining Thalhimer, Michael spent five years with Commonwealth Commercial Partners focused on industrial brokerage in Richmond. He began his career with a Fortune 1000 chemical manufacturing company, giving him a strong operational perspective on user needs and facility functionality.

Clients Served (partial list)

- CSX Transportation
- Samet Corporation
- DiGeronimo Development
- Ferreira Construction Company Inc.
- MasTec Inc. / Henkels & McCoy
- Open Industrial
- Rampart Real Estate Partners
- Annandale Millwork & Allied Systems
- Uphoff Ventures

Key Transactions (partial list)

- I-64 Industrial Park | 83 acres | Development / Sale
- Annandale Millwork | 72,500 SF, IOS | Sale
- JES Restoration | 81,500 SF | Lease
- Progressive Engineering | 70,000 SF | Sale
- Virginia Controls, Inc. | 40,000 SF | Sale
- Foundation Building Materials | 35,000 SF | Lease
- Shred-It | 35,000 SF | Investment Sale
- First Atlantic Fire & Restoration | 30,000 SF | Sale

Education, Memberships and Recognition

- Member Associate, SIOR
- Member, GRACRE
- Virginia Commonwealth University, MBA
- Virginia Military Institute, B.S., Mechanical Engineering