



**Jeffrey A. Cooke, SIOR** Senior Vice President

11100 W. Broad Street | Glen Allen, VA 23060

Mobile 804 301 3971

jeff.cooke@thalhimer.com

thalhimer.com

## Work Experience

Based in the Richmond, Virginia corporate headquarters of Cushman & Wakefield | Thalhimer, Jeff is a consistent market leader in Central Virginia. Since joining the firm in 1987, he has represented a wide range of public and private organizations and individuals on major acquisitions and dispositions of both owned and leased properties.

Notable transactions include the relocation of Altria Corporation's corporate headquarters from New York City to Richmond; the land acquisition for a 1,600,000-square-foot Hewlett-Packard facility; the sale and repositioning of the former Qimonda microchip facility in Henrico, VA, into a major hyperscale data center; and the disposition of more than 10 million square feet of office and industrial properties. Jeff has also guided numerous clients through the adaptive reuse and repositioning of office and industrial properties, including several award-winning projects.

## Clients Served

- Altria Corporation
- Wells Fargo
- Thalhimer Realty Partners
- CSX Corporation
- F.D. Stonewater
- Fountainhead Development
- WVS Companies
- Lynx Ventures

## Professional Affiliations & Community Service

- Graduate of the School of Business at Virginia Commonwealth University
- Member | Society of Industrial and Office Brokers, SIOR designation
- Member | Virginia Commonwealth University School of Business Real Estate Circle of Excellence
- Consistent Top Producer in the Thalhimer Organization

## References

- Richard Gregory, Lynx Ventures 804 868 6150
- Tom Papa, Fountainhead Development 804 402 0175
- Ward Nunnally, Altria 804 484 8340
- Jason Vickers-Smith, WVS Companies 703 887 5524
- Mark Kronenthal 804 938 9818