



**Bo McKown** Senior Vice President, Managing Broker | Capital Markets Group

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## Work Experience

Bo McKown is a Senior Vice President, Managing Broker of Cushman & Wakefield | Thalhimer's Capital Markets Group with over eight years of Capital Markets experience across the Southeast and Mid-Atlantic regions. During his career, Bo has been involved in over \$2 billion of transactions including investment sales, equity recapitalizations, and debt placement across all property types.

Bo has been instrumental in the development of the region's most successful Capital Markets Team and involved in numerous high-profile, institutional transactions throughout the Virginia market over the past few years. His main specialty is investment sales for income-producing industrial, flex, and office assets in the region. Recent clients represented include Link Logistics, Brennan Investment Group, Phoenix Investors, and Red Rock Development.

Bo was previously with JLL's Capital Markets Group in Washington DC, where he served two years as an Analyst for the Investment Sales and Real Estate Investment Banking teams.

## Clients Served

- Brennan Investment Group
- Hertz Investment Group
- Phoenix Investors
- Brookfield Properties
- Highwoods Properties
- Red Rock Development
- DSC Partners
- LNR Property, LLC
- Markel | Eagle Partners
- Fernau LeBlanc
- Lingerfelt Commonwealth Partners
- USAA

## Key Assignments

- Port of VA Shallow Bay Portfolio | Industrial | 665,000 SF
- Diamond Hill Portfolio | Industrial | 720,000 SF
- Indian River Distribution Portfolio | Industrial | 334,000 SF
- BlueLinX IOS | Industrial | 171,000 SF
- Hillphoenix Distribution Center | Industrial | 375,000 SF
- Crossways Commerce Center | Industrial | 525,000 SF
- Altria Trade Center | Industrial | 1,305,000 SF
- Windsor Bus Park | Flex | 135,000 SF

## Education

Washington and Lee University, Lexington, VA | B.S. Accounting & Business Administration



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