

THANK YOU TO OUR VALUED CLIENTS

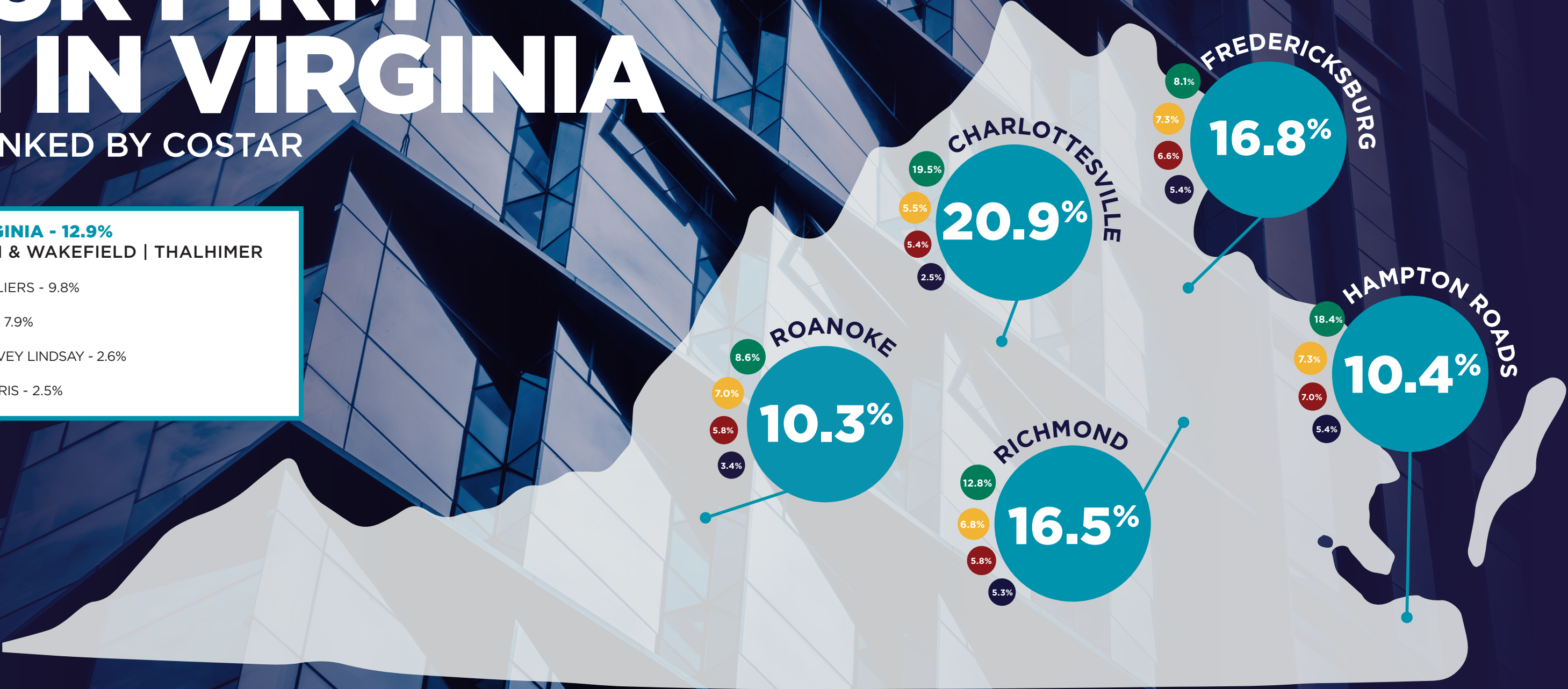
OUR FIRM #1 IN VIRGINIA

AS RANKED BY COSTAR



#1 IN VIRGINIA - 12.9%
CUSHMAN & WAKEFIELD | THALHIMER

- #2 COLLIERS - 9.8%
- #3 JLL - 7.9%
- #4 HARVEY LINDSAY - 2.6%
- #5 DIVARIS - 2.5%



#1 IN ROANOKE - 10.3% CUSHMAN & WAKEFIELD THALHIMER #2 POE & CRONK - 8.6% #3 HALL ASSOCIATES - 7.0% #4 COLDWELL BANKER - 5.8% #5 COLLIERS - 3.4%	#1 IN CHARLOTTESVILLE - 20.9% CUSHMAN & WAKEFIELD THALHIMER #2 COLLIERS - 19.5% #3 FEDERAL REALTY INVESTMENT TRUST - 5.5% #4 REAL ESTATE III COMMERCIAL - 5.4% #5 KELLER WILLIAMS - 2.5%	#1 IN RICHMOND - 16.5% CUSHMAN & WAKEFIELD THALHIMER #2 JLL - 12.8% #3 COLLIERS - 6.8% #4 COMMONWEALTH - 5.8% #5 PORTER REALTY - 5.3%	#1 IN FREDERICKSBURG - 16.8% CUSHMAN & WAKEFIELD THALHIMER #2 COLDWELL BANKER COMMERCIAL ELITE - 8.1% #3 COLLIERS - 7.3% #4 JLL - 6.6% #5 JOHNSON REALTY ADVISORS, INC. - 5.4%	#2 IN HAMPTON ROADS - 10.4% CUSHMAN & WAKEFIELD THALHIMER #1 COLLIERS - 18.4% #3 HARVEY LINDSAY - 7.3% #4 JLL - 7.0% #5 S.L NUSBAUM - 5.4%
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Source: CoStar Group, Inc. Landlord Rep Company Report, Q3 2026 QTD, Richmond, Hampton Roads, Fredericksburg, Roanoke/Lynchburg, Charlottesville Brokerage firms