



Wyatt Poats Vice President

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PROFESSIONAL EXPERIENCE

Wyatt Poats joined Cushman & Wakefield | Thalhimer in 2018 as a sales and leasing associate focusing on retail and industrial services. Mr. Poats covers territory in Western and Southside Virginia. He has worked with a wide array of national, regional, and local users in his career. Mr. Poats is active with both landlord and tenant representation, as well as working with both buyers and sellers, and in site selection. He was previously with Lanier Parking Solutions in Richmond, VA. He later led the City of Roanoke municipal parking operations as general manager with Lanier Parking Solutions. Mr. Poats is a multiple time CoStar Power Broker award winner for retail deals (2023 – present) and was the recipient of the 2025 Impact Award – Lease of the Year, given by CoStar.

Clients Served

- Crow Holdings
- Shipley Do-Nuts
- Essential Growth Partners
- WMG
- Jersey Mike's Subs
- Midtown Redevelopment Partners
- Brixmor Property Group
- The Daniel Group
- Crumbl Cookies
- Rebkee
- HCA-Montgomery Regional Hospital
- 7 Brew

Professional Affiliations & Community Service

- International Council of Shopping Centers (ICSC) | Member
- Past Corporate Board Chair | YMCA of Virginia's Blue Ridge | 2017-Present
- Past Board Chair | YMCA Express at Gainsboro | 2013 - 2023
- Life Ring Foundation | Planning Committee & Volunteer | 2023 - Present

Education

- University of South Carolina | Bachelor of Arts in History, Minor in Economics, 2007