



Tim Weitzel
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Work Experience

Tim joined Thalhimer as Vice President in the Capital Markets Group in September 2026, bringing a rare blend of deal-making instinct and institutional-grade analytical rigor to multifamily investment sales across Hampton Roads and Richmond.

Tim began his commercial real estate career in Washington, D.C., as a senior associate with Lincoln Property Company, where he drove leasing and new business development across a 3.5 million-square-foot mixed-use portfolio — experience that gave him an early, ground-level view of how great assets get built and leased.

Most recently, Tim led a team within Ernst & Young Parthenon's real estate transaction advisory and valuation practice, where he became the go-to expert for clients ranging from REITs and private equity firms to pension funds, developers, and public entities. He spearheaded valuation and purchase-price-allocation analyses on high-stakes transactions, directed large-scale feasibility studies for development land, and led due diligence on single-asset and portfolio acquisitions — building deep expertise in multifamily and ground-up build-to-rent development along the way.

At Thalhimer, Tim draws on that full-spectrum perspective — from leasing to valuation to underwriting — to every deal he touches at Thalhimer.

Education

Wake Forest University, Winston Salem, NC | B.A. Economics